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**Amendment #3
GMHA RFP 002-2020
REVENUE CYCLE MANAGEMENT (RCM) SERVICES**

This amendment is in response to a clarification from Complex HS.

QUESTION #1: On page 1 and again in section 47 on page 15, it states that the RFP is for a Fixed Price Contract. Our typical preference would be a risk sharing negotiated percentage based model that protects GMHA should the contractor not improve the financial performance of the facility. The contractor will only be compensated if it improves the historical run rate. Is it acceptable to submit a percentage based model instead of a fixed price model?

RESPONSE: GMHA has determined this contract shall be a fixed-price contract with price adjustment that provides for variation in the contract price under special conditions defined in the contract pursuant to GAR, DIV 2, § 16320. However, pursuant to Section 16320, there are several conditions that could affect pricing, such as "changes in the contractor's labor agreement rates as applied to industry."

GMHA will accept a percentage-based model to determine the appropriate monthly compensation provided to the potential contractor, however, GMHA intends to enter into a contract which will include a fixed-price cap for the initial term of the contract.

Please acknowledge receipt of this amendment by signing and sending back to Materials Management by Fax at 649-3640 or e-mail to materials.mgmt@gmha.org.

If you have any questions, please feel free to address your letter to Lillian Perez-Posadas MN, RN, and fax to the Materials Management Office at 649-3640 or send by e-mail to materials.mgt@gmha.org.

Sincerely,

DOLORES PANGELINAN

Hospital Materials Management Department

ACKNOWLEDGEMENT:

PRINT NAME

SIGNATURE

DATE